

Vice President

University of Maryland Greenebaum Cancer Center

Awarded National Cancer Center designation in 2008, The University of Maryland's Marlene and Stewart Greenebaum Cancer Center, under the leadership of Dr. Kevin Cullen, is experiencing significant growth and investment in patient services, clinical programs, research discoveries and technological advancements, and is seeking a **Vice President, Cancer Services**.

This executive will be responsible for collaborating with the physicians, nurses, support services at the University of Maryland Medical Center, University Physicians, the School of Medicine and the System's affiliated hospitals and medical staff to advance to programmatic excellence and growth of the cancer service line. In addition to Dr Cullen, the GCC's Associate Director of Clinical Services and the Chiefs of Radiation Oncology and Surgery will be key partners.

UMGCC At a Glance:

- 45,000 outpatient visits annually
- Annual net revenues at UMMC of \$120 million
- 62,000 annual radiation oncology treatments
- Five NCI-recognized research programs
- Four shared services with four developing (as designated by NCI)
- 240 clinical trials
- 152 Physicians and Researchers
- \$54.8 million in total research funding
- \$26 million in NCI funding
- 46,584 square feet of space dedicated to inpatient care

Areas of Responsibility Include:

- The delivery of an optimal patient and family experience among all care settings with a service line perspective.

- Strengthening UMGCC programs by working directly with the UMGCC Director, the UMGCC Associate Director of Clinical Services, the Chair of Radiation Oncology, the Chair of Surgery and UMMC Senior VP of Business Development to define the UMGCC affiliation strategy to strengthen clinical and research linkages.
- Responsibility for the operation of the radiology oncology program at UMMC's downtown campus, as well as the three satellite outpatient sites. The achievement of operating margins resulting from revenue growth and operating expense management.
- Leadership in strategic and capital planning, including the creation of capital budgets designed to advance growth, clinical quality and safety initiatives.
- Development and execution of a comprehensive marketing program to advance the awareness and visibility regionally and nationally of UMGCC as an NCI designated Cancer Center.
- Coordination with UMMS Legislative and Governmental Affairs staff as needed to advocate for and influence policy and/or funding affecting the UMGCC.
- Coordination with the UMMS and School of Medicine joint Office of Public Affairs and Media Relations as needed to promote the UMGCC externally.

The ideal candidate will be creative and possess an entrepreneurial orientation, even in a highly complex and matrixed organization. A proven track record of both top and bottom line success in a large tertiary referral center with an oncology service line is an absolute must, as is the ability to speak confidently of work accomplished through successful collaboration with clinical chairs, faculty, and hospital patient care leaders in an academic setting, ideally in an NCI-designated Cancer Center.

Experience requirements include 8-10 years in healthcare operations management, including progressive management experience in a large multi-specialty physician practice setting and/or multi-hospital system with community hospitals. An advanced degree from an accredited college or university in Health Service (Public Health), Nursing, or Business or Healthcare Administration is required.

Interested candidates may submit a cover letter and resume to:

Jane Groves
Executive Vice President
Practice Leader

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